

Developing Your Sales Performance in 2021

Are you ready to scale your business?

Do you have the skills and experience to build a world-class sales organisation?

Is your sales operation realising its full potential?

Do you win the deals you need on the best possible terms?

US2U Consulting's specialist **Sales Performance Consultant**, with 25 years' experience helping some of the world's most successful sales organisations improve their sales performance, can help.

Business Development Consultancy – unlocking your growth potential

Turning product/service excellence into sustainable competitive advantage and bottom-line revenue growth.

We can help you navigate the transition to a more commercially focused sales organisation by developing the strategies, tactics and inherent talent that lies within your team.

Business Coaching – turning good intentions into bottom line results

Providing hands-on practical coaching support to develop the skills, unlock the commercial potential, and maximise the sales performance of your sales team.

Service Team Mobilisation – unlocking your hidden salesforce

Turning your service, operational and support teams into a vital, effective and high-performing part of your sales organisation.

Bid Management – winning the ones that matter

Supporting you in designing and executing a gold-standard bid process to maximise wins and minimise costs.

Negotiation Skills – winning the best deals on the best terms

Providing you with hands-on support to secure vital sales on win/win terms. Getting a great deal without damaging working relationships.