## Are you a CRM expert who loves to learn and travel?

## **CRM and Sales Administrator**

## Package: c£40k plus share options and benefits Location: Norwich

As they continue to develop game-changing systems in the green energy space for global markets, our client is looking for an ambitious CRM and Sales Administrator to enable the business to achieve significant growth, focusing on multiple sectors. Priority territories are the US, APAC and Europe.

Working with colleagues you must be able to demonstrate your ability to:

- Produce a quarterly plan for supporting the business development plan
- Scope and implement a CRM system which will enable an effective direct marketing approach
- Coordinate sales initiatives so the team runs smoothly
- Attend international trade shows and host international visitors

This role requires a track record of delivering great performance in a Sales Administration role or similar, ideally in an international, technical B2B environment. Experience of working with a sophisticated CRM system is essential and some experience of working in a start-up business is desirable. A degree or similar in business or marketing is essential. You will be extremely organised, flexible, resilient and able to work well with a diverse range of people taking a "what's best for the business" approach.

If you have the right to work in the UK, the ability to travel with use of your own car, are positive and energetic with great attention to detail and have analytical problem-solving skills then please apply.

Please send your CV to: rachelb@us2uconsulting.com or telephone 01603 716852

